

PASStech NEWS

The quarterly newsletter of the Passtech Group of Companies

News from DIMF 2015

Doosan launches new machines and existing machine upgrades at its Doosan International Machine Fair (DIMF 2015) in Busan, Korea, May 13-15.

DIMF offers a total display of 83 milling, turning, boring and multi-tasking machines over three sites in three days. Among the many machines of note, we at Passtech highlight the following new machines to our customers.

VCF 850 Series

The VCF 850 series is the new generation of vertical, moving-column, multi-axis milling machine tools from Doosan.

Featuring a 3-metre long machining area and options for an embedded rotary table, swivel head spindle and centre partition, this is a highly advanced and versatile machine.

In combination these options can deliver highly efficient and exact five-axis milling with reduced set-up times and increased productivity. With the VCF 850 series Doosan launches a machine to rival leading competitors' equivalents for capability at an attractive price point.



DHF 8000

The DHF 8000 is the new generation of large scale horizontal milling machine from Doosan with five-axis multi-tasking capability, available with Fanuc controller.

Featuring a special nodding spindle head, rotary table, and high capacity tool magazine, this machine upgrades Doosan's world leading horizontal product to full five axis capability.

The machine comes with automatic pallet change as standard and an option for multi-pallet change set up for those customers able to make a resulting efficiency gain.

With the DHF 8000, Doosan launches a machine to rival leading competitors' versatile large workpiece milling capability at an attractive price point.



MTE Dammam 19-21 May

Passtech has taken a small stand at a new Dammam based machine tool show this year. It is something of an experiment, but coincides with our increase in resident service resources in Dammam. We wish the show organisers well, and plan a larger exhibition next year, if the show draws a good crowd next week. Any customers in Dammam wishing to attend will find a welcome at Stand No. 99, just after the entrance at the Dhaharan International Exhibition Centre in Dammam.

Partnership with Nicolas Correa S.A.

Passtech is pleased to announce its partnership as exclusive agent for Nicolas Correa S.A. (NC) in the GCC region. NC is the parent company of the group selling machines under the Correanayak and Hypatia brand names.

correanayak

NC specialises in the manufacture of large size premium quality milling and boring machines including: bed-type, traveling column, gantry and bridge-type.

NC is a world leader in supplying machining solutions to energy, transportation and general industrial customers for their most challenging metal cutting demands.

Mr. Martin, Head of International Sales for Nicolas Correa stated, "We are delighted to enter into this partnership with Passtech. Passtech has a strong platform throughout the GCC markets with a growing service presence in Oman and KSA to supplement its existing operations in KSA, Qatar and the UAE."

Alexander Phillips, CEO of Passtech, said, "Nicolas Correa offer premium quality milling and boring machines for those customers with particularly complex requirements for milling and boring rigidity, precision and versatility. Many of our customers have used NC machines in the past and we are now positioned to support them in the future."

The CEO Letter...

Dear Reader,

2015 continues to present challenges to many of our customers. In the January issue of Passtech News, we announced actions to reduce pricing and increase effectiveness of support.

In this issue, we are happy to dwell on some positives. We will have delivered a record number of high value machines in 1H15. We have made counter-cyclical investments in additional service people and locations. And we are pleased to announce a new machine tool partnership with Nicolas Correa and an exciting expansion of our Doosan machine tool range.

As always, thank you for your past business. We look forward to continuing to serve you in the future.

With best regards,

Alexander Phillips
Chief Executive Officer, Passtech Group

World Leading Brands: Our OEM Partners

Passtech has long been a premier supplier of machine tools, tooling, and application and service support to the manufacturing supply chains in oil & gas, petrochemical and general industrial sectors.

Our "team" includes our OEM partners, leading equipment suppliers in their fields, drawn from around the globe. Together with them we drive to add value to our customers' businesses through provision of high quality equipment and technical know-how.

In current times of long term optimism about energy markets, but short term caution over supply/demand and pricing, maximizing productivity is at the core of every customer agenda. We and our partners are here to help.

CNC Equipment



Manual Equipment



Tooling



Performance Enhancement



People & Passions

Profiling our employees and community

This month, as we complete our last deployments of resident resources in the Kingdom of Saudi Arabia, we are pleased to profile below our resident Saudi team.

Jureed Alshamrani, GRO and Chief Administrative Officer for KSA: Jureed is a Saudi national and he administrates our KSA resident operations as GRO.



Tauqeer Hussain, Customer Relations & Machine Tool Sales: Tauqeer moves to KSA after long experience in the same role in the UAE. He will reside in Riyadh, but cover all KSA.



Relish Kumar, Head of Application & Training for KSA: As well as supporting our customers for application and training, Relish will take a lead for EDM and grinding machines.



Joey Opsima, Service Engineer: Joey will be resident in Dammam and cover customers in Eastern Province and Bahrain. He will work alongside Raul Serrano.



Pradip Samudra, Service Engineer: Pradip is an experienced engineer who will shortly transfer to Riyadh to join the team there having been resident in Dammam.



Raul Serrano, Senior Service Engineer: Raul has been a key member of our service team for many years. Both customers and employees will be glad to have the "magician" on hand.



Syed Zahid, Consumables Sales: Syed's focus is delivering tooling and performance enhancement products to customers, focusing on optimising customer cutting operations.



Passtech wishes our resident KSA team well, and will be supporting them fully from Sharjah HQ whenever needed.

Best regards to our readers,

Junevieve D Batino
Editor, Passtech News

STOP PRESS – STATUS OF STOCK/SHORT DELIVERY MACHINES

AVAILABLE IN UAE
(UNDER DISCUSSION FOR SALE)



Doosan Puma GT2100
Classic Turning Centre

SOLD TO CUSTOMER IN
SAUDI ARABIA



HARTFORD HCMC 1270
Mid-size Vertical Machining
Centre / Milling

ARRIVING IN SEPTEMBER
(UNDER DISCUSSION FOR SALE)



Doosan Puma 800XLM
Five-metre Bed Turning Centre
w/Milling Turret & Steady Rest

SOLD TO CUSTOMER IN
OMAN



Aberlink Axiom Too 600CNC
Precision Quality Assurance
System

The Passtech Group of Companies:

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